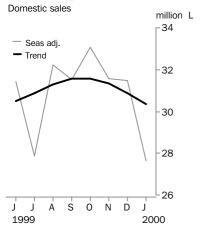


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11:30AM (CANBERRA TIME) FRI 3 MAR 2000

Australian produced wine



JANUARY KEY	FIGUR	E S	
TREND ESTIMATES	Jan 2000 '000 L	% change Dec 1999 to Jan 2000	% change Jan 1999 to Jan 2000
Australian produced wine			
Domestic wine sales	30 365	-1.6	4.2
White table wine sales	15 989	-0.9	1.1
Red and rosé table wine sales	9 472	-0.1	10.8
SEASONALLY ADJUSTED	Jan 2000 '000 L	% change Dec 1999 to Jan 2000	% change o Jan 1999 to Jan 2000
Australian produced wine			
Domestic wine sales	27 655	-12.1	-3.8
White table wine sales	15 383	-5.6	-2.8
Red and rosé table wine sales	9 065	-4.1	7.7

JANUARY KEY POINTS

TREND ESTIMATES

- The trend series for total domestic sales of Australian produced wine fell by 1.6% in January to 30.4 million litres. This is the first monthly decrease in the trend estimate for seventeen months. However, the trend estimate is still 4.2% higher than January 1999.
- The trend estimate for white table wine decreased by 0.9% from last month but has increased by 1.1% since January 1999.
- The trend estimate for red/rosé table wine fell by 0.1% on December 1999 but has risen by 10.8% on January 1999.

SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for total sales of Australian produced wine fell by 12.1% in January to 27.7 million litres. This is 3.8% lower than January 1999.
- The seasonally adjusted estimate for white table wine fell by 5.6% in January and has fallen 2.8% since January 1999.
- The seasonally adjusted estimate for red/rosé table wine fell by 4.1% on December 1999 but has increased by 7.7% since January 1999.

ORIGINAL ESTIMATES

■ In original terms, 16.4 million litres of Australian produced wine was sold domestically by winemakers during January, down 60.3% on December 1999 and 9.1% on January 1999. The monthly fall arose mainly from decreases in sparkling wine (87.1%), red/rosé table wine (56.4%) and white table wine (54.3%).

■ For further information about these and related statistics, contact Helen Shannon on Adelaide

08 8237 7420 or Client Service in any ABS office as shown on the back cover of this publication.

N O T E S

FORTHCOMING ISSUES	ISSUE	RELEASE DATE
	February 2000	3 April 2000
	March 2000	8 May 2000
	April 2000	5 June 2000
	May 2000	3 July 2000
	June 2000	3 August 2000
	July 2000	5 September 2000
	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
CHANGES IN THIS ISSUE	There are no changes in this issue.	
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T. J. Skinner

Acting Australian Statistician

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TABLE WINE, GLASS
CONTAINER < 2 LITRES

The January trend estimate for white table wine in glass containers less than 2 litres was up 7.0% on January 1999 and 18.8% on January 1997. Higher growth was recorded for the trend estimate for red/rosé table wine in glass containers less than 2 litres, up 16.4% on January 1999 and 56.2% on January 1997.

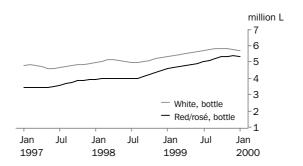
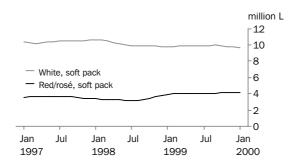


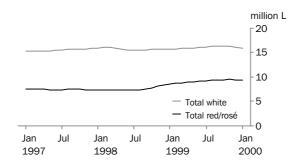
TABLE WINE, SOFT PACK CONTAINERS

The trend estimate in January for white table wine in soft packs has fallen by 1.8% since January 1999 and by 7.0% since January 1997. The January estimate for red/rosé table wine in soft packs increased by 4.9% on January 1999 and by 14.4% on January 1997.



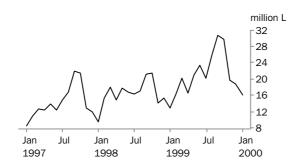
TOTAL WHITE AND RED/ROSÉ TABLE WINE

The trend estimate for the domestic sales of total white table wine has increased by 1.1% since January 1999 and by 3.9% since January 1997. The trend estimate for total red/rosé table wine has increased 10.8% since January 1999 and by 27.1% since January 1997.



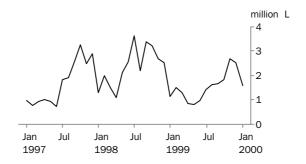
EXPORTS OF AUSTRALIAN PRODUCED WINE

Original data for exports in January shows that 16.0 million litres of Australian produced wine was exported. This volume is 14.9% down on December 1999 but up 23.2% on January 1999. The average value of Australian wine exported remains unchanged from January 1999 at \$4.62 per litre.



WINE IMPORTS CLEARED FOR HOME CONSUMPTION

Original data for January 2000 shows that 1.6 million litres of wine worth \$6.0 million was cleared for home consumption. This volume is down 36.2% on December 1999 but up 40.0% on January 1999. The average value of the wine cleared for home consumption in January 2000 was \$3.72 per litre down from \$5.04 per litre in January 1999.



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

Original data for the December quarter of 1999 shows that wine available for consumption in Australia rose by 9.7% on the same quarter in 1998. An increase of 11.9% in domestic sales of Australian produced wine was partly offset by a 17.0% fall in the volume of wine imported. Total disposals of Australian produced wine increased by 19.3% over the same period in 1998 aided by a 34.2% rise in exports.

	A	B	A + B	C	A + C
	Domestic sales	Wine imports	Wine	Exports of	Total disposals
	of Australian	cleared for	available	Australian	of Australian
	produced	home	for	produced	produced
	wine	consumption	consumption	wine	wine
Period	'000 L	'000 L	'000 L	'000 L	'000 L
1996–1997	333 591	13 589	347 179	154 393	487 984
1997–1998	338 814	25 622	364 435	192 404	531 218
1998–1999	348 349	24 255	372 604	215 501	563 850
Dec Qtr 1998	103 177	8 476	111 653	50 881	154 058
Dec Qtr 1999	115 498	7 039	122 537	68 264	183 762



		TABLE-WHITE WINE			TABLE-RED AND ROSÉ WINE				
	Total wine	Glass less than 2 litres(a)	Soft packs(b)	Other containers(c)	Total	Glass less than 2 litres(a)	Soft packs(b)	Other containers(c)	Total
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •		• • • • • • • • • •		• • • • • • • • •	• • • • • • • •		
				ORIGINA	L				
1996-1997	333 591	55 212	126 492	3 324	185 032	41 144	41 574	1 016	83 733
1997-1998	338 814	59 352	125 269	4 888	189 512	46 746	41 295	868	88 909
1998-1999	348 349	63 354	117 954	7 000	188 310	53 713	44 564	811	99 088
1998-1999									
January	18 100	3 691	6 484	653	10 828	2 290	2 087	46	4 423
February	24 291	4 627	9 423	726	14 775	3 217	3 146	58	6 422
March	29 201	5 588	10 350	449	16 388	4 609	3 684	47	8 340
April	30 274	5 625	10 456	526	16 608	5 024	4 065	56	9 144
May	28 408	4 906	8 971	384	14 261	5 103	4 178	32	9 314
June	29 789	4 812	9 787	340	14 939	5 285	4 874	22	10 182
1999-2000	22.450	F 660	0.071	270	1F 000	6 501	F 004	27	11 650
July	32 459 30 285	5 660 5 454	9 871 9 637	370 409	15 900 15 500	6 521 5 507	5 094 4 557	37 48	11 652 10 112
August September	31 728	5 801	9 973	562	16 337	5 477	4 170	41	9 689
October	35 588	6 635	10 897	528	18 060	5 667	4 201	71	9 939
November	38 501	7 549	10 838	783	19 170	6 306	4 330	194	10 831
December	41 409	8 293	12 351	806	21 451	5 522	4 744	78	10 331
January	16 444	3 481	5 935	385	9 802	2 530	1 928	47	4 505
• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • •
1000 1000			9	SEASONALLY AD	JUSTED				
1998-1999	28 743	5 452	9 715	20	15 824	4 559	4 013	20	8 414
January February	28 764	5 452	10 006	n.a. n.a.	15 624	4 549	4 111	n.a. n.a.	8 704
March	30 376	5 495	9 968	n.a.	15 934	4 791	4 029	n.a.	8 833
April	29 921	5 541	10 023	n.a.	15 980	4 793	4 103	n.a.	8 778
May	30 790	5 608	9 663	n.a.	15 974	5 046	4 080	n.a.	9 315
June	31 429	5 893	10 139	n.a.	16 438	5 050	4 143	n.a.	9 414
1999-2000									
July	27 883	5 451	9 240	n.a.	14 961	4 655	3 806	n.a.	8 552
August	32 199	5 745	10 370	n.a.	16 870	5 045	4 302	n.a.	9 464
September	31 513	5 863	10 057	n.a.	16 604	5 321	3 906	n.a.	9 212
October	33 061	5 919	10 415	n.a.	16 942	5 475	4 199	n.a.	9 773
November	31 575	6 110	9 298	n.a.	15 914	5 641	4 073	n.a.	9 719
December	31 464	5 883	9 869	n.a.	16 297	5 193	4 327	n.a.	9 452
January	27 655	5 278	9 490	n.a.	15 383	5 145	3 915	n.a.	9 065
• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •			• • • • • • • • • •	• • • • • • • •	• • • • • • • • • • •	• • • • •
1998-1999				TREND ESTIM	IATES				
January	29 150	5 360	9 843	n.a.	15 808	4 619	3 927	n.a.	8 547
February	29 423	5 401	9 850	n.a.	15 807	4 701	4 030	n.a.	8 720
March	29 719	5 452	9 869	n.a.	15 829	4 763	4 086	n.a.	8 859
April	29 992	5 529	9 873	n.a.	15 877	4 818	4 100	n.a.	8 962
May	30 226	5 597	9 878	n.a.	15 950	4 863	4 083	n.a.	9 031
June	30 477	5 654	9 897	n.a.	16 050	4 927	4 059	n.a.	9 102
1999-2000									
July	30 867	5 728	9 933	n.a.	16 193	5 022	4 056	n.a.	9 200
August	31 273	5 798	9 972	n.a.	16 333	5 129	4 069	n.a.	9 300
September	31 557	5 847	9 980	n.a.	16 409	5 236	4 089	n.a.	9 395
October	31 589	5 866	9 937	n.a.	16 395	5 321	4 108	n.a.	9 462
November	31 331	5 847	9 850	n.a.	16 291	5 369	4 119	n.a.	9 494
December January	30 853 30 365	5 793 5 735	9 742 9 666	n.a. n.a.	16 128 15 989	5 379 5 375	4 119 4 120	n.a. n.a.	9 485 9 472

⁽a) Prior to July 1998, data was collected for glass containers 1 (b) Soft pack containers include all collapsible packs, plastic or litre and under. See Explanatory Note 3.

otherwise.

⁽c) Other containers include tankers, cans and rigid containers, including glass 2 litres and over. Prior to July 1998, data was collected for glass containers over 1 litre. See Explanatory Note 3.

DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

			Sparkling bottle	Sparkling bulk				
	Table	Fortified	fermentation(a)	fermentation(a)	Carbonated(b)	Flavoured(c)	Vermouth	Brandy(d)
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
• • • • • • • • • • • •	• • • • • • • • •	• • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • •
1996-1997	268 766	25 629	23 370	9 182	3 431	2 183	1 026	987
1997-1998	278 422	24 574	22 310	8 759	1 641	2 145	963	974
1998-1999	287 398	23 920	20 292	12 325	1 447	2 141	824	905
1998-1999								
January	15 250	963	969	648	77	133	58	55
February	21 197	1 277	984	619	86	94	34	48
March	24 728	1 854	1 293	971	109	156	90	75
April	25 752	2 015	1 236	944	111	185	32	63
May	23 575	2 340	1 157	946	106	203	81	67
June	25 121	2 518	958	889	87	183	32	81
1999-2000								
July	27 552	2 396	1 269	896	n.p.	226	n.p.	69
August	25 612	2 062	1 264	860	n.p.	182	n.p.	73
September	26 025	1 781	1 870	1 559	260	171	62	74
October	27 999	1 755	2 857	2 230	430	204	114	72
November	30 000	2 083	3 169	2 515	460	235	38	40
December	31 795	2 367	3 640	2 800	537	234	37	177
January	14 306	867	560	280	195	152	84	51

n.p. not available for publication



DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	Sherry in glass less than 2 litres	Port in glass less than 2 litres	Other in glass less than 2 litres(a)	Soft packs	All other containers(b)	Total fortified
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • •
1996-1997	n.a.	n.a.	n.a.	n.a.	n.a.	25 629
1997-1998	n.a.	n.a.	n.a.	n.a.	n.a.	24 574
1998-1999	2 792	5 226	465	7 906	7 532	23 920
1998-1999						
January	140	212	17	326	270	963
February	150	208	16	481	423	1 277
March	200	327	28	622	676	1 854
April	216	430	37	749	582	2 015
May	275	510	44	833	678	2 340
June	270	504	42	857	845	2 518
1999-2000						
July	272	582	44	823	675	2 396
August	195	401	30	693	743	2 062
September	196	404	27	617	536	1 781
October	208	398	30	592	527	1 755
November	232	543	25	652	632	2 083
December	284	672	35	635	741	2 367
January	116	177	14	277	282	867

⁽a) Includes muscat, madiera, tokay and white port.

⁽a) Spritzig table wines are included with table wine.

⁽c) Includes wine cocktails, marsala, aperitif and tonic wines.

⁽b) Prior to 1997, data for Carbonated wine includes some spritzig style wine which was mis-reported.

⁽d) Quantities on which excise duty was paid. Data before July 1997 contained brandy made from fruit other than grape.

⁽b) Includes tankers, cans and rigid containers including glass 2 litres and over.



IMPORTS CLEARED & EXPORTS OF AUSTRALIAN PRODUCED WINE & BRANDY

	WINE TYPE.				TOTAL WINE		BRANDY	
	Table	Fortified	Sparkling	Other	Quantity	Value(a)	Quantity	Value
Period	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000	'000 L al	\$'000
• • • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • •	IMPO	RTS(b)(c)	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • •
				(, (,				
1996-1997	10 105	105	2 387	993	13 589	66 503	628	7 889
1997-1998	21 447	135	2 996	1 044	25 622	92 926	661	7 861
1998-1999	20 136	92	2 915	1 113	24 255	102 498	598	7 528
1998-1999								
November	1 989	10	483	209	2 691	14 068	56	763
December	2 117	4	354	74	2 549	11 752	72	1 070
January	972	5	131	40	1 148	5 790	34	421
February	1 321	6	127	37	1 491	6 902	32	412
March	1 069	2	190	49	1 310	6 337	52	608
April	536	10	187	107	840	6 012	49	553
May	543	10	150	102	805	5 609	50	622
June	647	10	195	110	962	6 499	50	617
1999-2000								
July	1 009	66	248	100	1 423	8 083	47	499
August	1 149	92	229	158	1 628	9 099	58	736
September	918	70	443	233	1 664	11 256	53	633
October	1 162	r 39	478	148	r1 827	r13 318	47	590
November	1 622	44	832	196	2 693	16 370	42	487
December	1 642	77	531	268	2 519	18 356	89	1 289
January	1 244	50	192	122	1 607	5 979	45	540
• • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • •	EVD	ODTC(-1)	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • •	• • • • • •
			EXP	ORTS(d)				
1996-1997	144 892	2 490	6 046	966	154 393	603 297	17	526
1997-1998	183 024	2 505	6 110	764	192 404	873 847	26	385
1998-1999	r205 639	2 244	6 937	681	r215 501	r1 067 979	24	246
1998-1999								
November	13 316	211	645	32	14 205	67 323	1	11
December	14 560	151	503	54	15 268	81 157	2	15
January	12 543	88	302	22	12 954	59 886	2	10
February	r15 532	142	536	17	r16 226	r83 346	3	45
March	19 446	310	393	52	20 201	102 158	_	6
April	15 903	129	303	163	16 498	84 673	1	14
May	20 126	208	572	16	20 922	103 325	2	17
June	22 133	167	1 031	14	23 345	107 234	3	24
1999-2000								
July	19 189	153	930	93	20 364	97 916	1	37
August	r24 246	190	1 352	176	25 962	r124 285	5	22
September	29 218	248	1 294	26	30 786	143 734	1	9
October	r28 253	172	r1 396	45	r29 866	r139 377	2	39
November	r18 761	260	586	40	r19 647	r90 761	_	11
December	r18 212	r 193	r 326	r 19	r18 751	r91 336	2	24
January	15 585	82	244	50	15 961	73 791	5	32

⁽a) See Explanatory Notes 5 and 6.

⁽c) Imports cleared for home consumption, see Explanatory Note 4.

⁽b) Due to change in the Customs Tariff codes implemented in July 1999, the wine type categories are not necessarily comparable with earlier data.

⁽d) Exports may include sales made by exporters other than winemakers.

	WINE TYPE	TOTAL WINE				
	Table	Fortified	Sparkling	Other	Quantity	Value
Country/Region	L	L	L	L	L	\$'000
• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • •
New Caledonia	18 540	_	90	_	18 630	28
New Zealand	792 515	1 454	11 196	13 536	818 700	2 098
Papua New Guinea	9 626	270	666	_	10 562	57
Total Oceania and Antarctica (a)	843 531	1 942	14 922	13 746	874 140	2 335
Belgium and Luxembourg	202 854	_	10 376	_	213 230	848
France	186 373	_	_	_	186 373	445
Germany, Federal Republic of	1 641 036	_	_	_	1 641 036	6 203
Ireland	419 367	_	1 260	_	420 627	2 385
Sweden	252 374	6 543	9 000	_	267 917	1 070
United Kingdom	6 368 933	44 981	135 901	_	6 549 815	26 538
Total European Union	9 418 931	51 524	157 548	_	9 628 002	39 349
Norway	122 030	_	_	_	122 030	478
Switzerland	168 425	_	171	_	168 596	1 448
Total Europe and the Former USSR (a)	9 709 385	51 524	157 719	_	9 918 628	41 276
Oman	24 918	192	2 295	_	27 405	55
United Arab Emirates	78 204	400	4 948	450	84 002	229
Total Middle East and North Africa (a)	113 500	592	11 230	450	125 772	346
Malaysia	99 973	_	1 431	1 008	102 412	737
Singapore	155 299	1 350	4 325	18 994	179 968	1 342
Total Southeast Asia (a)	351 651	1 350	7 736	20 043	380 779	2 424
Hong Kong	74 673	135	3 042	7 877	85 727	737
Japan	379 298	3 519	37 527	14	420 358	1 408
Total Northeast Asia (a)	541 882	3 654	42 234	10 915	598 685	2 538
Canada	715 904	13 338	657	4 860	734 759	3 692
United States of America	3 272 188	9 851	8 883	_	3 290 922	20 942
Total Northern America (a)	3 988 227	23 189	9 540	4 860	4 025 815	24 644
Total Other Regions (b)	36 823	_	225	60	37 108	229
Total All Countries	15 584 998	82 250	243 606	50 074	15 960 928	73 791

⁽a) Includes other countries as detailed in Standard
Australian Classification of Countries (Cat. no. 1269.0).

⁽b) Includes ships' stores

⁽c) Free on board value, see Explanatory Note 5.

EXPORTS OF AUSTRALIAN WINE BY REGION(a)

	Oceania & Antarctica	Europe & the Former USSR	Middle East & North Africa	Southeast Asia	Northeast Asia	Northern America	Other(b)	Total all regions
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
• • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • •
1996-1997	17 918	95 491	974	3 698	7 067	28 906	338	154 393
1997-1998	23 382	115 654	1 266	2 830	9 245	39 562	466	192 404
1998-1999	23 012	r133 143	858	4 298	7 664	45 939	587	r215 501
1998-1999								
November	3 039	6 576	26	522	674	3 292	76	14 205
December	926	9 256	39	355	549	4 114	28	15 268
January	2 131	6 889	81	203	601	2 998	52	12 954
February	1 473	r10 272	48	330	551	3 485	65	r16 226
March	1 910	12 880	137	493	490	4 267	23	20 201
April	1 107	9 987	75	322	738	4 208	60	16 498
May	1 159	13 686	89	389	691	4 842	66	20 922
June	2 252	15 193	113	369	565	4 725	129	23 345
1999-2000								
July	2 102	13 657	78	333	622	3 538	35	20 364
August	1 799	18 988	77	390	410	4 256	42	25 962
September	2 722	22 367	71	352	620	4 594	60	30 786
October	r2 679	r21 372	47	392	592	4 757	27	r29 866
November	r2 956	r9 358	115	537	r857	r5 708	116	r19 647
December	r1 200	r11 285	r 58	r486	r740	r4 939	43	r18 751
January	874	9 919	126	381	599	4 026	37	15 961

⁽a) Exports may include sales made by exporters other than winemakers. (b) Includes ships' stores.

EXPLANATORY NOTES

INTRODUCTION

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

- **2** The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in the previous financial year. These account for approximately 95% of total wine sales. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.
- **3** Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

IMPORTS AND EXPORTS

- **4** Figures relating to international trade in wine and brandy are presented in tables 4–6 to provide a basis for assessing the overall wine market. Imports cleared for home consumption comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.
- **5** The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.
- **6** The value of imports is the Australian Customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.
- **7** For further information on the compilation of Trade Statistics refer to explanatory notes contained in *International Merchandise Trade*, *Australia* (Cat. no. 5422.0).

SEASONALLY ADJUSTED AND TREND ESTIMATES

- **8** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).
- **9** The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

EXPLANATORY NOTES

SEASONALLY ADJUSTED AND TREND ESTIMATES continued

- 10 The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.
- **11** The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13–term Henderson weighted moving average to the seasonally adjusted series.
- **12** For further information, see *A Guide to Interpreting Time Series—Monitoring 'Trends', an Overview* (Cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on (02) 6252 6345.

ACKNOWLEDGMENT

13 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

- **14** Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (Cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.
- **15** Current publications produced by the ABS are listed in the *Catalogue of Publications and Products Australia* (Cat. no. 1101.0). The ABS also issues, on Tuesdays and Fridays, a *Release Advice* (Cat. no. 1105.0) which lists publications to be released in the next few days. The Catalogue and Release Advice are available from any ABS office.

ROUNDING

16 Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

SYMBOLS AND OTHER USAGES

- nil or rounded to zero
- L litres
- L al litres of alcohol n.a. not available
- n.p. not available for separate publication (but included in totals where applicable)
- figure or series revised since previous issue

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POST Client Services, ABS, PO Box 10, Belconnen ACT 2616

EMAIL client.services@abs.gov.au

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